



MISSOURI TIMBER PRICE TRENDS

July-Sept., 2015, Vol. 25 No. 3

Missouri Department of Conservation, Forestry Division

Doyle (North) Stumpage Prices

	High	Low	Avg.	Last Qtr.	Last Yr.	Vol.	# of Rpts.
Veneer							
Walnut, Black	\$3,250	\$2,010	\$3,000	\$3,040	\$3,505	11 Doyle - MBF	3
White oak (group)	\$2,000	\$1,800	\$1,950	\$1,785	\$1,495	5 Doyle - MBF	3
Sawlogs							
Hickory	\$840	\$100	\$130	\$155	\$130	16 Doyle - MBF	5
Mixed Hardwoods	\$290	\$70	\$95	\$125	\$90	533 Doyle - MBF	17
Oak (mixed species)	\$535	\$50	\$300	\$350	\$200	422 Doyle - MBF	7
Post Oak	\$160	\$100	\$130	\$150	\$135	7 Doyle - MBF	4
Red oak (group)	\$335	\$100	\$235	\$235	\$125	663 Doyle - MBF	11
Walnut, Black	\$2,380	\$160	\$1,845	\$1,795	\$1,265	130 Doyle - MBF	10
White oak (group)	\$1,000	\$150	\$315	\$285	\$180	489 Doyle - MBF	16
Stave Logs							
White oak (group)	\$1,000	\$100	\$490	\$515	\$820	644 Doyle - MBF	9

International (South) Stumpage Prices

	High	Low	Avg.	Last Qtr.	Last Yr.	Vol.	# of Rpts.
Sawlogs							
Gum	\$190	\$120	\$175	\$175	-	4 Int. - MBF	3
Hickory	\$330	\$55	\$225	\$220	\$170	257 Int. - MBF	20
Mixed Hardwoods	\$310	\$75	\$245	\$220	\$200	1,056 Int. - MBF	14
Oak (mixed species)	\$455	\$130	\$270	\$265	\$240	1,182 Int. - MBF	12
Post Oak	\$330	\$115	\$175	\$175	\$160	172 Int. - MBF	8
Red oak (group)	\$360	\$175	\$255	\$250	\$295	1,765 Int. - MBF	14
Shortleaf Pine	\$305	\$30	\$145	\$145	\$120	352 Int. - MBF	12
Walnut, Black	\$1,250	\$140	\$950	\$1,095	\$855	53 Int. - MBF	6
White oak (group)	\$380	\$120	\$270	\$250	\$265	821 Int. - MBF	25

Doyle (North) Stumpage Prices

	High	Low	Avg.	Last Qtr.	Last Yr.	Vol.	# of Rpts.
Veneer							
Walnut, Black	\$3.25	\$2.01	\$3.00	\$3.04	\$3.50	11 Doyle - BF	3
White oak (group)	\$2.00	\$1.80	\$1.95	\$1.78	\$1.50	5 Doyle - BF	3
Sawlogs							
Hickory	84¢	10¢	13¢	15¢	13¢	16 Doyle - BF	5
Mixed Hardwoods	29¢	7¢	9¢	12¢	9¢	533 Doyle - BF	17
Oak (mixed species)	54¢	5¢	30¢	35¢	20¢	422 Doyle - BF	7
Post Oak	16¢	10¢	13¢	15¢	13¢	7 Doyle - BF	4
Red oak (group)	34¢	10¢	24¢	24¢	13¢	663 Doyle - BF	11
Walnut, Black	\$2.38	16¢	\$1.84	\$1.80	\$1.26	130 Doyle - BF	10
White oak (group)	\$1.00	15¢	31¢	28¢	18¢	489 Doyle - BF	16
Stave Logs							
White oak (group)	\$1.00	10¢	49¢	52¢	82¢	644 Doyle - BF	9

International (South) Stumpage Prices

	High	Low	Avg.	Last Qtr.	Last Yr.	Vol.	# of Rpts.
Sawlogs							
Gum	19¢	12¢	17¢	17¢	-	4 Int. - BF	3
Hickory	33¢	5¢	22¢	22¢	17¢	257 Int. - BF	20
Mixed Hardwoods	31¢	8¢	24¢	22¢	20¢	1,056 Int. - BF	14
Oak (mixed species)	45¢	13¢	27¢	26¢	24¢	1,182 Int. - BF	12
Post Oak	33¢	12¢	18¢	18¢	16¢	172 Int. - BF	8
Red oak (group)	36¢	17¢	26¢	25¢	30¢	1,765 Int. - BF	14
Shortleaf Pine	31¢	3¢	14¢	14¢	12¢	352 Int. - BF	12
Walnut, Black	\$1.25	14¢	95¢	\$1.09	85¢	53 Int. - BF	6
White oak (group)	38¢	12¢	27¢	25¢	27¢	821 Int. - BF	25

Published timber prices are based on a rolling average of reports received over the last four issues - that is, one year. Refer to the column headed “# of Rpts.” to get a gauge of how accurate the average prices may be. (“# of Rpts.” refers to the number of sales including a particular species and may sum to more than the number of sales.) Changes since last quarter and last year should be read with caution as the number of reports varies each year and quarter. This report can only be used as a general guide for determining market value of timber. General market and economic conditions, as well as local considerations such as accessibility, terrain, sale size, and tree size and quality also affect the price paid.

Please see the map on page 10 for a definition of reporting regions, which have changed.

All prices and volumes are reported in either International ¼” MBF Scale or Doyle MBF, depending on the region of the state. To convert volume from Int. MBF to Doyle MBF, divide by 1.2. To convert prices from Int. MBF to Doyle MBF, multiply by 1.2. To convert from MBF to BF prices, divide by 1,000. To convert from MBF to BF volume, multiply by 1,000.

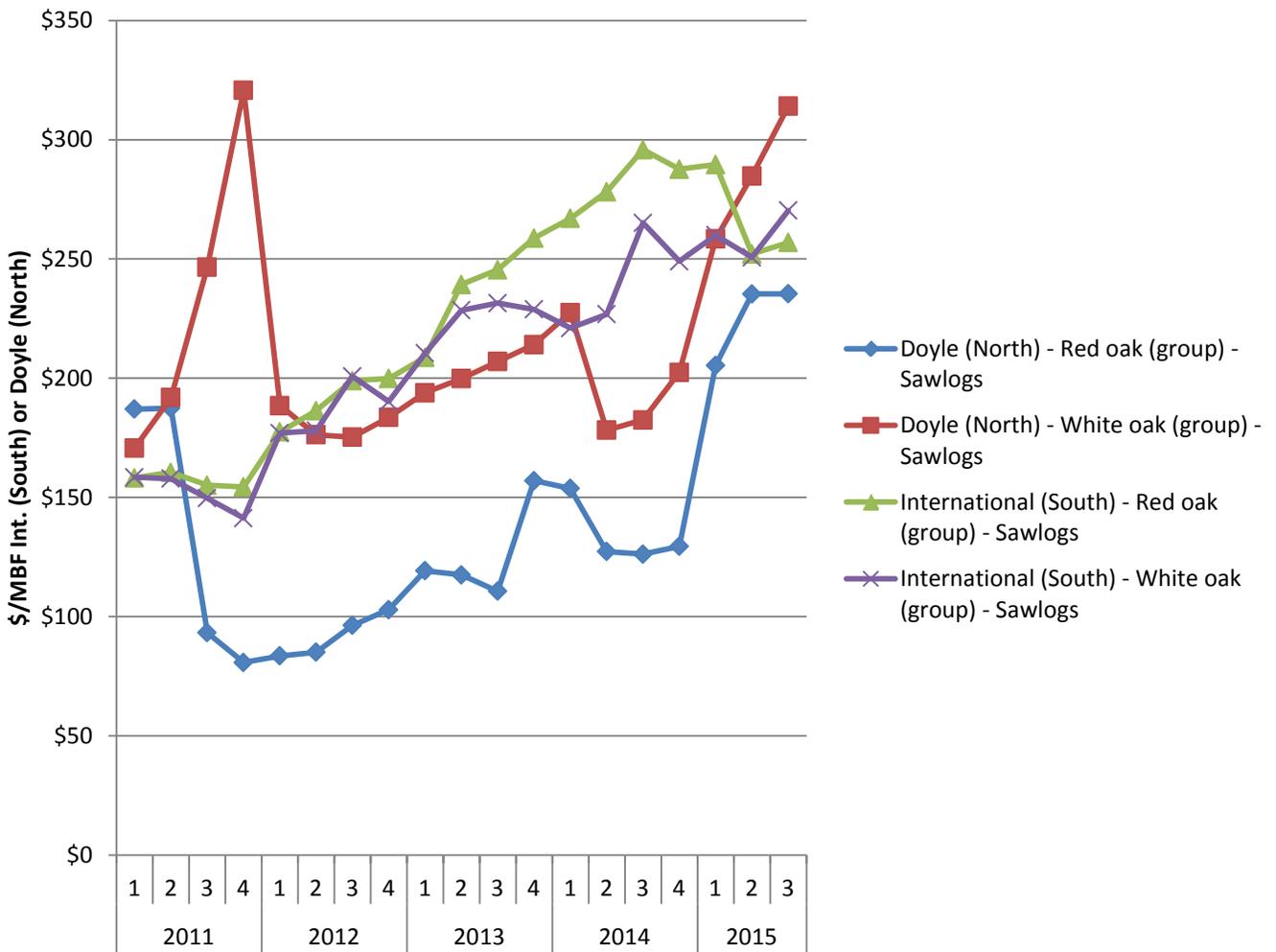
Foresters reported stumpage prices resulting from 79 timber sales containing 9,274 MBF located throughout the state. There were 62 reports from private lands, 16 reports from MDC lands and one report from other lands. There were 45 reports from MDC foresters and 34 reports from consulting foresters. We would particularly like to thank these consulting foresters: Cunningham, Lohmann, Fleming, Kinerk, Schmidt, Enyart, Jones, Yarnell, Barnickol and Oakley.

Editor’s Note

Remember that one of the most valuable sources for information on log and timber markets is the local Missouri Department of Conservation Resource Forester or your Consulting Forester. Contact the nearest Forest District office for up-to-date, local advice. The Missouri Department of Conservation’s Forestry Division, (573) 751-4115, will be happy to provide you with the name and address of the resource forester or MDC Regional Office nearest to you. You can locate a consulting forester by visiting the Mo. Consulting Forester’s Association website at www.missouriforesters.com or by visiting the Private Land Assistance page of the MDC website <http://mdc.mo.gov/landown/> and clicking on the “Conservation Assistance Contractors” link.

Tom Treiman and Mike Morris, Editors

Timber Price Trends



MDC Announces Loggers of the Year

The Missouri Department of Conservation (MDC) annually recognizes outstanding loggers through the Logger of the Year award program. Each year, MDC solicits nominations from partners for the awards. To be eligible for nomination, candidates must meet the following criteria:

- Must be a logger operating in Missouri.
- Must have completed the Professional Timber Harvester's Training Program and be current with the qualifications (or equivalent training if the logger is an out-of-state resident.)
- Must practice sustainable forest management, have good forest product utilization, and implement best management practices.
- Must have low residual tree damage on their harvests.
- Must practice safe work habits and preferably using all the safety equipment.
- Must have no recent complaints or issues working with landowners and foresters on timber sales.



Allan Brown and crew, 2015 Logger of the Year and Northeast Region Logger of the Year.



Robert Neal and RAM Logging, Ozark Region Logger of the Year

There are two award levels – regional and state. One Regional Logger of the Year may be chosen for each MDC region, and from those regional winners the State Logger of the Year is chosen.

The Regional Loggers of the Year for 2015 are Nick Adams of Larry Adams Logging in the St. Louis Region, Robert Neal with RAM Logging in the Ozark Region, and Allan Brown of A. Brown Logging in the Northeast region. Each of these winners and their crews were recognized with framed certificates from MDC and safety packs donated from long-time partner Crader Distributing of Marble Hill, Mo.

Excerpts from the nominations show why these loggers were recognized:

Larry Adams: “The quality of completed work demonstrates the value of doing what needs done, even when profits are at stake. He has demonstrated this on Forest Service, State, and private land timber sale contracts. His working standards warrant the entire timber sale to be up to his standards, not just part of it. He is very safety orientated and requires his crew to use proper personal protective equipment . . . nearly completed contract has been shown to numerous Forest Service personnel, including the



Nick Adams, of Larry Adams Logging, St. Louis Region Logger of the Year

District Ranger as a success story and example of professional logging operations.”

Robert Neal: “If there were more loggers like Robert Neal with his work ethic and natural desire to do the best harvest possible, sale administration would be a walk in the park (or woods as the case may be). He has been very consistent in the quality of work he produces. His sale areas have been used for demonstration areas and sites for Missouri Forest Products Association best management practices landowner field days, MDC sale of forest products training, Professional Timber Harvester training, and visits from SIU forestry program students.”

Allan Brown: “Allan is always willing to stop and talk to make sure he was satisfying the expectations and requirements the department has for state land timber sales. On one occasion, the weather forecast was calling for a lot of rain over a weekend. Before leaving the site for the weekend, Allan was proactive and installed water bars on the skid trails to prevent them from eroding due to the rains that occurred over the weekend. Allan has also taken the extra step to become a Certified Master Logger. The landowner said having a trained, certified logger working on his land was more important than the money. He always ensures the landowners are satisfied before he closes out a job.”

The State Logger of the Year was awarded to Allan Brown of A. Brown Logging. Brown and his crew were recognized at the Missouri Forest Products Association summer meeting with framed certificates and a new Stihl chainsaw donated by Crader Distributing. The competition was fierce, and making the selection was difficult for the panel. In the end, Brown’s effort in going the extra step to become a Certified Master Logger is what set him apart.

MDC wishes to thank all of the winners for the outstanding job they do in ensuring Missouri’s forests are responsibly harvested. MDC also wishes to recognize Crader Distributing for their support of this program since 2007.

Illinois to Drop Internal EAB Quarantine

2015 Survey Confirms Discovery of Emerald Ash Borer in 10 New Counties

SPRINGFIELD, IL- The state of Illinois will no longer restrict the movement of any cut, non-coniferous firewood within the state. Illinois joins Missouri, Iowa, and Kentucky in the deregulation of Emerald Ash Borer (EAB).

The 2015 survey of traps detected EAB in 10 new counties in Illinois: Madison, Mercer, Jackson, Saline, Hamilton, Wayne, Clay, Jefferson, Washington, and Bond. The addition of 10 new counties has brought the total count of confirmed counties to 60.

“The survey results this year support deregulation with nearly 60 percent of our counties confirmed positive for EAB,” said Plant and Pesticide Specialist Supervisor Scott Schirmer. “Over the past decade, the regulations and quarantines have served their purpose to slow the rate of spread and afford people time to manage for this pest. However, there comes a time when the pest is too widespread to continue to regulate, and this is our time.”

Previously EAB presence was confirmed in 50 counties, but 61 of Illinois' 102 counties were under a state quarantine, which was intended to prevent artificial or human assisted spread of the beetle.

“Even though the state of Illinois is lifting its in-state EAB quarantine, I urge all Illinoisans to remain vigilant against the man-assisted spread of not only this pest, but all invasive species,” said Acting Agriculture Director Warren Goetsch. “Illinois will remain part of a federal quarantine, meaning firewood or other ash related products cannot travel into a state that currently has regulations. I urge people to consider the potential impacts of their actions, in general, before they move items like firewood. We’ve witnessed the impacts EAB has had on our trees and budgets, and we want to prevent introduction and spread of other current and future invasive species.”

Since the first detection of the pest near Detroit, Michigan, in 2002, the beetle has killed more than 250 million ash trees. The borer, known for its distinctive, metallic green wing color, is native to Asia. Its larvae burrow into the bark of ash trees, causing the trees to starve and eventually die. The tiny beetle often is difficult to detect, especially in newly-infested trees. Signs of infestation include thinning and yellowing of leaves, D-shaped holes in the bark of the trunk or branches and basal shoots. Each year Illinois Department of Agriculture officials submit samples from various purple EAB traps throughout the state and send them to the USDA’s Animal and Plant Health Inspection Service (APHIS) to confirm the presence of EAB.

For further information about the beetle, visit www.IllinoisEAB.com.

Missouri Timber Price Trends tracks market prices for Stumpage. Reports on the Stumpage Market are received from Missouri Department of Conservation resource foresters and private consulting foresters. Stumpage refers to timber sold on the stump and does not reflect delivered mill prices. These reports should serve as a general guide to track stumpage prices. Landowners should not use this report to replace a timber inventory and marketing assistance as methods of conducting a sale. Missouri Department of Conservation resource foresters will be able to provide information on current, local market conditions. Details of all private sales and delivered prices are kept confidential.

The logger plays a critical role in the harvesting of your timber sale. The Master Logger Certification (MLC) program can make your choice of selecting a logger easier. The MLC program can help provide piece of mind for the landowner. Master Loggers are



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THE BETTER THE PRODUCT**

professional, properly trained, and meet the highest standards placed on the industry today. The MLC program is a performance-based program that recognizes both training and experience. To find a Master Logger in your area, visit www.moforest.org/MLC/mmlldirectory.html

The Professional Timber Harvester (PTH) program provides four levels of chainsaw safety training and provides instruction on use and implementation of “best management practices” and forest management. PTH trained loggers possess the knowledge to harvest your timber while insuring that your residual trees, soil, and property are properly cared for. To locate a PTH trained logger in your area, visit www.moforest.org/loggersindex.php.

Check out the new Call Before You Cut public service announcement, airing online and on PBS through mid-December: <https://youtu.be/QHjXr9bdH78>



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Missouri Timber Price Trends Reporting Regions and Sales



□ MDC Regions

• Sale

Reporting Regions

■ Doyle (North)

□ International (South)



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